



The Cyprus Institute Graduate School invites students and staff to participate in the online course

From Idea to Impact: Building Your Entrepreneurial Mindset for Innovation



The course is offered in the context of the EIT HEI Initiative project <u>COPILOT</u>: <u>"Empowering European Universities to Lead Deep Tech Innovation in Sustainable Energy & Clean Technologies"</u>.

About the Course

Do you have an idea and want to turn it into impact? This course is designed to help researchers and professionals develop an entrepreneurial mindset and transform innovative ideas into practical solutions.

Through hands-on sessions, case studies, and proven tools, you will learn how to spot Through hands-on sessions, case studies, and proven tools, you will learn how to:

- Spot and evaluate opportunities for innovation
- Use frameworks like the Business Model Canvas
- · Navigate uncertainty with confidence
- · Understand IP, markets, and funding basics
- Master the art of pitching to stakeholders and investors

Who Should Join?

This course is open to anyone curious about entrepreneurship and innovation, including:

- Students at all levels
- · Researchers, postdocs, and faculty
- Professionals outside academia

Course Information and Schedule

• **Duration:** 16 hours (75% attendance required for certificate)

• Mode: Online

• **Sessions:** 17 November - 1 December 2025, 10:00 - 14:00

Instructor: Natalie Kafantari, Anna Margaritova

Learn More & Register

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